

# Course: Service Marketing

credits: 3

Course code IFVP18SERSMA
Name Service Marketing

**Study year** 2019-2020

ECTS credits 3

**Language** Dutch, with parts in English

Coordinator CONVERSIE

Modes of delivery Tutorial

**Assessments** Service Marketing - Written, organised by

STAD examinations

### Learning outcomes

Main learning outcome

The student understands the basics of marketing theory and its relevance to facility services

# The student:

- understands the basics of marketing and its relationship with corporate strategy
- describes the marketing environment
- explains purchasing behaviour (B2C and B2B) and the ways that purchasing behaviour can be influenced
- describes the service marketing mix
- names and explains service concepts
- describes key aspects of marketing in an international environment

#### Content

No content available

# Included in programme(s)

Facility Management, major International Facility Management International Facility Management exchange programme

## School(s)

School of Facility Management