

## Course: Professional Skills 3

credits: 5

<b>Course code</b>	IFVB22PRO3	<b>Modes of delivery</b>	Guest lecture
<b>Name</b>	Professional Skills 3		Practical / Training
<b>Study year</b>	2022-2023		Tutorial
<b>ECTS credits</b>	5	<b>Assessments</b>	Professional Skills 3 - Portfolio assessment
<b>Language</b>	English		
<b>Coordinator</b>	M.G. Martens		

### Learning outcomes

#### Learning Outcomes:

1. The student applies design research skills in a project, using the methodology of Scrum and Design Thinking.
1. The student performs as a startup professional in a pitch and reflects on his/her presentation skills.
1. The student negotiates and advises for a client on the implementation and management of a new service.
1. The student performs and reflects on a selection interview and bad news interview as part of the HR cycle in actual practice situations a professional may encounter.
1. The student demonstrates that he/she has sufficient written skills in Dutch or English to be able to make an offer.

### Content

#### **Professional Skills - IFVB22PRO3**

#### Course information

Students will work on their own professional skills needed as a young facility manager in the areas of design research and pitching, negotiation and advising skills, recruitment & selection and bad news interviews as a manager in the HR cycle, and written language skills for offer writing.

#### Teaching methods

Seminar  
Guest lecture  
Training  
Assignment

#### Tests

Portfolio

#### Teachers

Jan Roelof Dries, Wilma Hendrikse, Jelmer Krips

#### Materials

EN-NL: materials made available via Blackboard

### Included in programme(s)

Facility Management, major International Facility Management  
International Facility Management exchange programme

### School(s)

Institute of Future Environments