

## Programme

#### **Qualification awarded**

Bachelor of Business Administration

**Length of the programme** 48 months

ECTS credits

240

Level of qualification

Bachelor

Mode

Full-time

Language

English

School

International Business School

Locations

Groningen

## International Business 4 Year

#### Profile of the programme

The object of study in the Bachelor programme in International Business is the dynamics of the international economy within which companies operate and the application of appropriate management activities in this context. The primary focus is on the international and intercultural dimension of conducting business. The programme aims at training students, on the basis of a broad and primarily professional way.

Learning ou	tcomes		
Domain	Themes	PLO No	3
Ways of reasonable	Critical Thinking	WT 1	Use the process of thoughtful evaluation to formulate
Thinking			conclusion deliberately.
business envi	Innovation & Creativity ronment	WT 2	
			systematically.
policies	International Business	WT 3	Analyse patterns in global macro-economic factors an
development	Awareness		that drive international trade and business
Ways of persuasively	International Business	WW 4	Communicate (business) messages effectively
Working	Communcation		using advanced English to an (un)informed audience
		WW 5	Optional: Use one or two additional languages in socia
settings			to facilitate international business contacts.
	Collaboration	WW 6	Collaborate effectively with different kinds of
stakeholders,			different cultural, organizational and political
landscapes to	)		contribute to achieving.
sources	Management of	WW 7	Produce management information from various data
	information as digital citizen		in an international business environment.
Living in the aim	Personal &	LW 8	Express reflections on his personal development with
the world	Professional Development		of personal growth.
		LW 9	Respond appropriately to an unfamiliar, or
unexpectedly	changing,		business environment.
	Ethical & Social Responsibility	LW 10	Formulate own position concerning ethical and social responsibility in a professional environmen
and	Intercultural	LW 11	Mitigate the pitfalls of cultural differences in business
	Proficiency		social contexts
		LW 12	Display willingness to work with people from other cultures and to work in countries with different cultural backgrounds
		LW 13	Use appropriate verbal and non-verbal communication in an intercultural setting.
		LW 14	Assess the effect of cultural differences upon

organizational behaviour and strategic choices.

Tools for Working in Management	Marketing & Sales	TWM 15	Develop a well-founded marketing plan to support the creation of value for international customers.
		TWM 16	Use appropriate sales techniques in support of durable customer relationships.
	Finance & Accounting	TWM 17	Incorporate developments of the digital landscape in a marketing strategy.
		TWM 18	Evaluate financial performance of the organisation from different stakeholders' perspectives.
		TWM 19	Recommend financing possibilities in a dynamic international environment.
	Operations & Supply Chain management	TWM 20	Evaluate the operations processes within and betweer organisations.
		TWM 21	Manage the operations processes within and between organisations.
	Organisation & People	TWM 22	Draft the strategic cycle of part(s) of the organisation (process and content).
		TWM 23	Assess the impact of change on the organisation.
do ei e e	Business Research	TWM 24	Analyse a complex business problem in an internationa business setting with use of an adequate research
design,			resulting in an evidence based feasible solution.

# Programme

Interna	ational Business 4 Year	credits
		60
□ Block	1.1	10
□ LB'	VP22CAB1A - Core Areas of International Business 1	5
□ LB	VP22BSI1C - Business Simulation	5
□ LB'	VP22BUC1C - International Business Communication 101	5
□ LB'	VP22IPS1C - Intercultural and Professional Skills in International Business 1	5
☐ Block	1.2	10
	VP22CAB2A - Core Areas of International Business 2	5
	VP22BCP1C - Business Consulting Project	5
	VP22BUC1C - International Business Communication 101	5
	VP22IPS1C - Intercultural and Professional Skills in International Business 1	5
Block		5
	VP22CAB3A - Core Areas of International Business 3 VP22IBP1C - International Business Plan	5 10
	VP22BUC1C - International Business Plan VP22BUC1C - International Business Communication 101	10 5
	VP22IPS1C - International Business Communication 101  VP22IPS1C - Intercultural and Professional Skills in International Business 1	5
□ Block		25
	VP22CAB4A - Core Areas of International Business 4	5
	VP22IBP1C - International Business Plan	10
	VP22BUC1C - International Business Communication 101	5
□ LB'	VP22IPS1C - Intercultural and Professional Skills in International Business 1	5
∏ Lang	uage: Year 1	10
one o	of following courses	
☐ Ch	inese 1	10
0	LBVP22CHN1C - Chinese 1	5
0	LBVP22CHN2C - Chinese 2	5
□ Du	itch 1	10
0	LBVP22DUT1C - Dutch 1	5
0	LBVP22DUT2C - Dutch 2	5
☐ Fre		10
	LBVP22FRE1C - French 1	5
0	LBVP22FRE2C - French 2	5
☐ Ge	rman	10

	LBVP22GER1C - German 1	5
	LBVP22GER2C - German 2	5
	Spanish  LBVD335B41C Spanish 1	10
	BVP22SPA1C - Spanish 1 BVP22SPA2C - Spanish 2	5 5
Ye:	ar 2	60
	Block 2.1	13
П	LBVB19PTM1C - Project Talent Management	5
	LBVB22CAB7A - Core Areas of International Business 7	5
	LBVB20PTM3 - Professional Skills 5	3
	Block 2.2	13
	LBVB22FSA1C - Financial Statement Analysis of a Multinational Enterprise  LBVB22CAB5A - Core Areas of International Business 5	5 5
	LBVB20BSC3 - Professional Skills 6	3
П	Block 2.3	13
	LBVB19SIM1C - Business Simulation Supply Chain	5
	BVB22CAB6A - Core Areas of International Business 6	5
	□ LBVB20SIM3 - Professional Skills 7	3
	Block 2.4	13
	LBVB19MES1C - Project Market Entry  LBVB22CAB8A - Core Areas of International Business 8	5
	LBVB20MES3 - Professional Skills 8	5 3
	Language: Year 2	8
_	one of following courses	
	☐ Chinese	8
	LBVB19CHN5A - Chinese 5	2
	LBVB19CHN6B - Chinese 6	2
	LBVB19CHN7A - Chinese 7 LBVB19CHN8B - Chinese 8	2 2
	Dutch	8
	□ LBVB19DUT5A - Dutch 5	2
	LBVB19DUT6B - Dutch 6	2
	<ul><li>LBVB19DUT7A - Dutch 7</li></ul>	2
	LBVB19DUT8B - Dutch 8	2
	French	8
	LBVB19FRE5A - French 5 LBVB19FRE6B - French 6	2 2
	BVB19FRE7A - French 7	2
	BVB19FRE8B - French 8	2
	☐ German	8
	LBVB19GER5A - German 5	2
	LBVB19GER6B - German 6	2
	<ul><li>LBVB19GER7A - German 7</li><li>LBVB19GER8B - German 8</li></ul>	2 2
	Spanish	8
	□ Spanish □ LBVB19SPA5A - Spanish 5	2
	BVB19SPA6B - Spanish 6	2
	LBVB19SPA7A - Spanish 7	2
	LBVB19SPA8B - Spanish 8	2
Ye	ar Abroad	60
	Study Abroad	30
_	BVB17SAB1C - Study Abroad 1	28
	LBVB21ICE1 - Intercultural Competences Enrichment	2
	Work Placement	30
	□ IBVB12PLM1C - Work Placement	30
Gr	aduation Year	60
	Graduation Minor	30
_	one of following courses	30
	☐ Grad. Minor Int. Finance and Accounting electives	30
	☐ Grad. Minor International Management electives	30
	Grad. Minor International Marketing  electives	30
	☐ Grad.Minor Int. Strategy & Business Dev.  electives	30
П	Graduation Semester	30
_	□ LBVB19GPJ2C - Graduation Project	30

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