

## Marketing Major Johan Cruyff Academy

| Programme                  |   | EC |
|----------------------------|---|----|
| Year 3 Marketing Major JCA |   | 60 |
|                            | Block 09: Marketing Planning: Analysis (strategic)                        | 15 |
|                            | © CEVB22JCAONZ9 - Learning Line Marketing 9                               | 5  |
|                            | © CEVB22JCAMKT9 - Learning Line Research 9                                | 5  |
|                            | © CEVB22JCAPSG9 - Learning Line Personal Growth 9                         | 5  |
|                            | Block 10: Marketing Planning: The Choices (strategic)                     | 15 |
|                            | © CEVB22JCAONZ10 - Learning Line Marketing 10                             | 5  |
|                            | © CEVB22JCAMKT10 - Learning Line Research 10                              | 5  |
|                            | cEVB22JCAPSG10 - Learning Line Personal Growth 10                         | 5  |
|                            | Block 11: Sales 2 (JCA strategic)   | 15 |
|                            | © CEVB22JCAONZ11 - Learning Line Marketing 11                             | 5  |
|                            | © CEVB22JCAMKT11 - Learning Line Research 11                              | 5  |
|                            | © CEVB22JCAPSG11 - Learning Line Personal Growth 11                       | 5  |
|                            | Block 12: Marketing planning; Integral Market-Oriented Policy (strategic) | 15 |
|                            | © CEVB22JCAONZ12 - Learning Line Marketing 12                             | 5  |
|                            | © CEVB22JCAMKT12 - Learning Line Research 12                              | 5  |
|                            | © CEVB22JCAPSG12 - Learning Line Personal Growth 12                       | 5  |
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